



Thailand Tourism Outlook

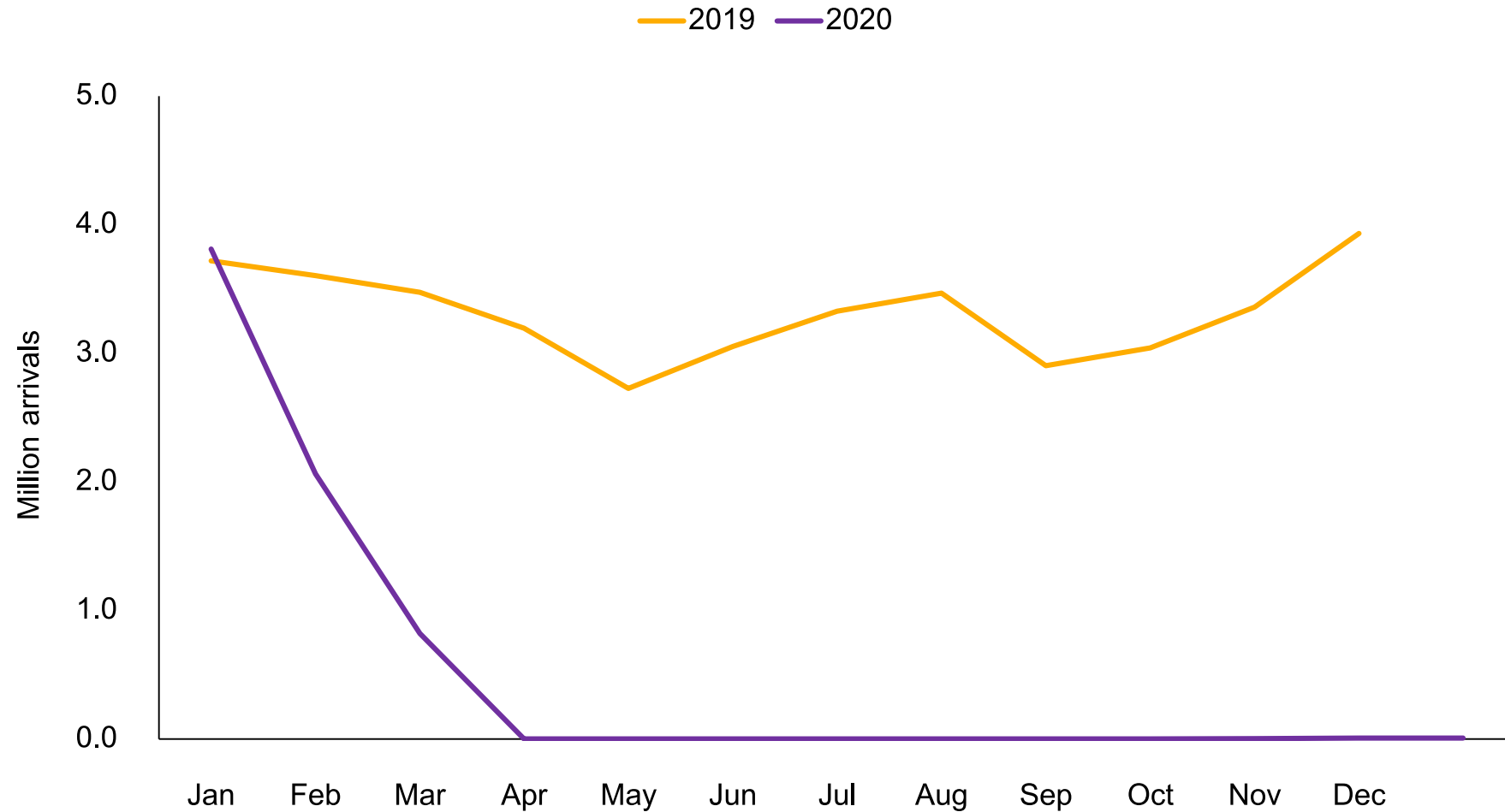
Pullawat Pitigraisorn

Analyst, Tourism & Hotel sector

Economic Intelligence Center (EIC)

Siam Commercial Bank

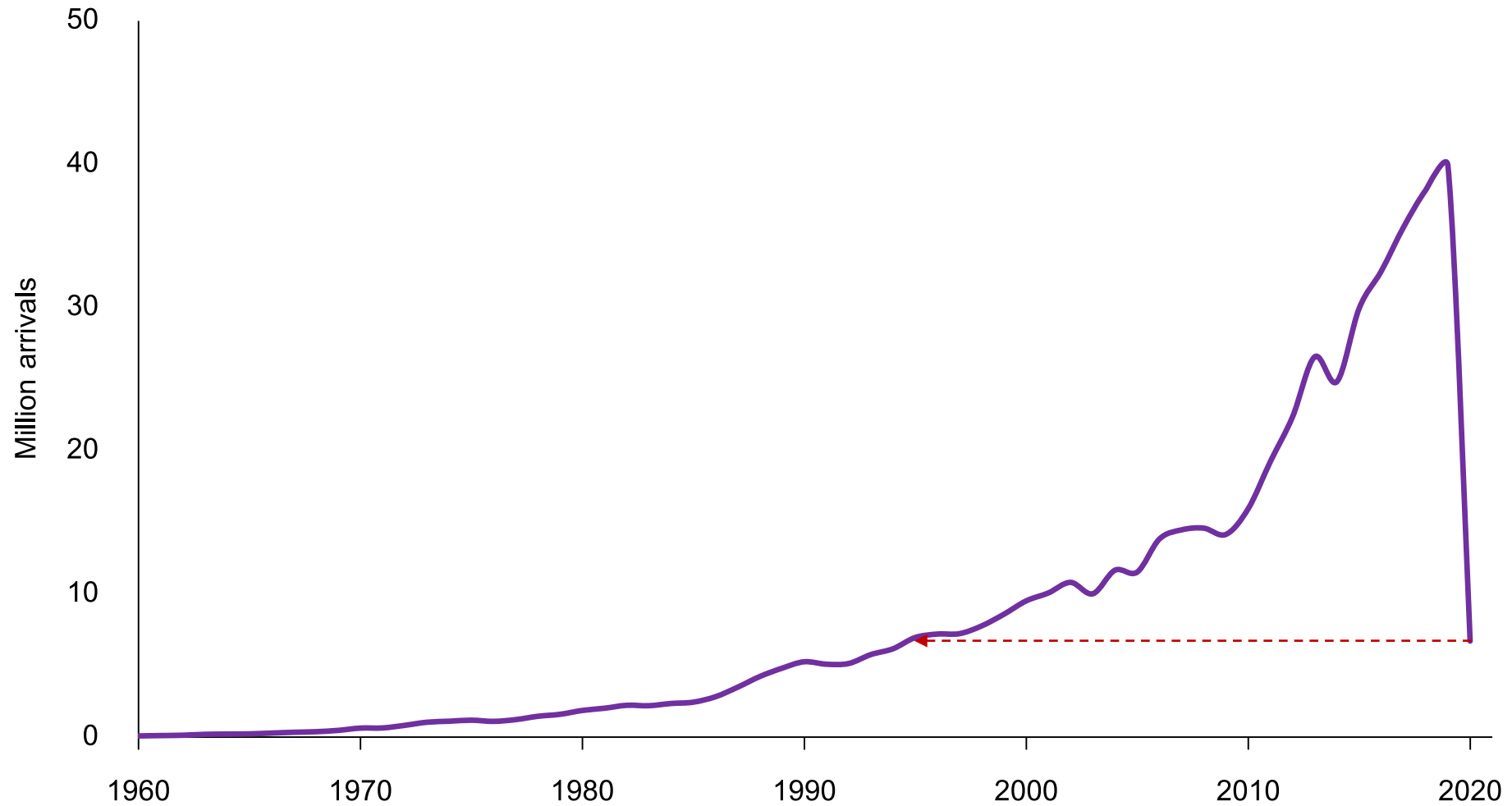
Foreign tourist arrivals in 2020: Gone with the virus



Source: Tourism Authority of Thailand



Foreign tourist arrivals in 2020: The worst since 1995



Source: Tourism Authority of Thailand



Foreign tourist arrivals in 2021-2022

2021 consensus
< 5 million

2022 consensus
20-25 million

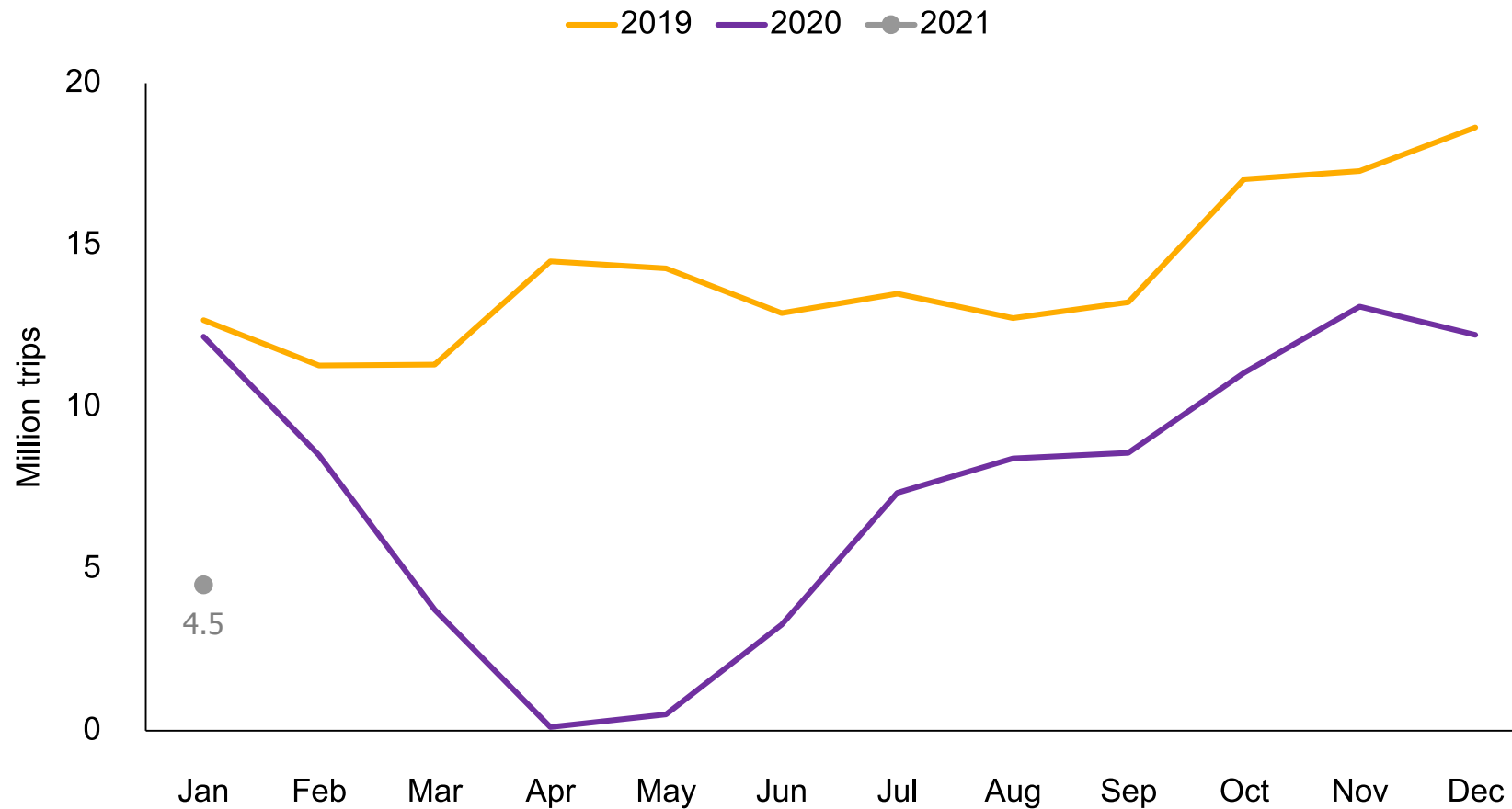


**Coronavirus
Vaccine**

Injection only

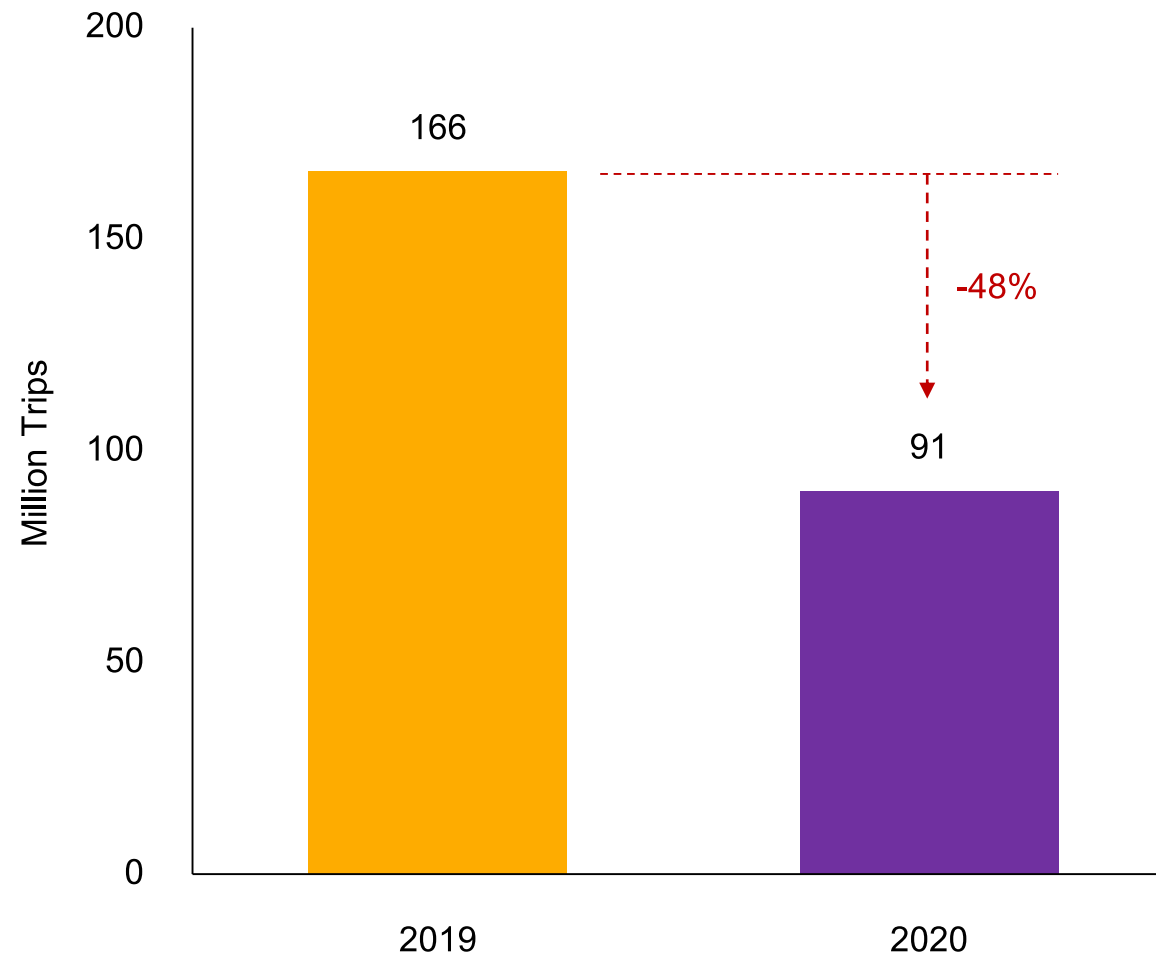
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Domestic trips by Thais in 2020: Quick recovery after lockdown, but shot down again



Source: Tourism Authority of Thailand

Domestic trips by Thais in 2020: lost about half



Source: Tourism Authority of Thailand



Domestic trips in 2021-2022

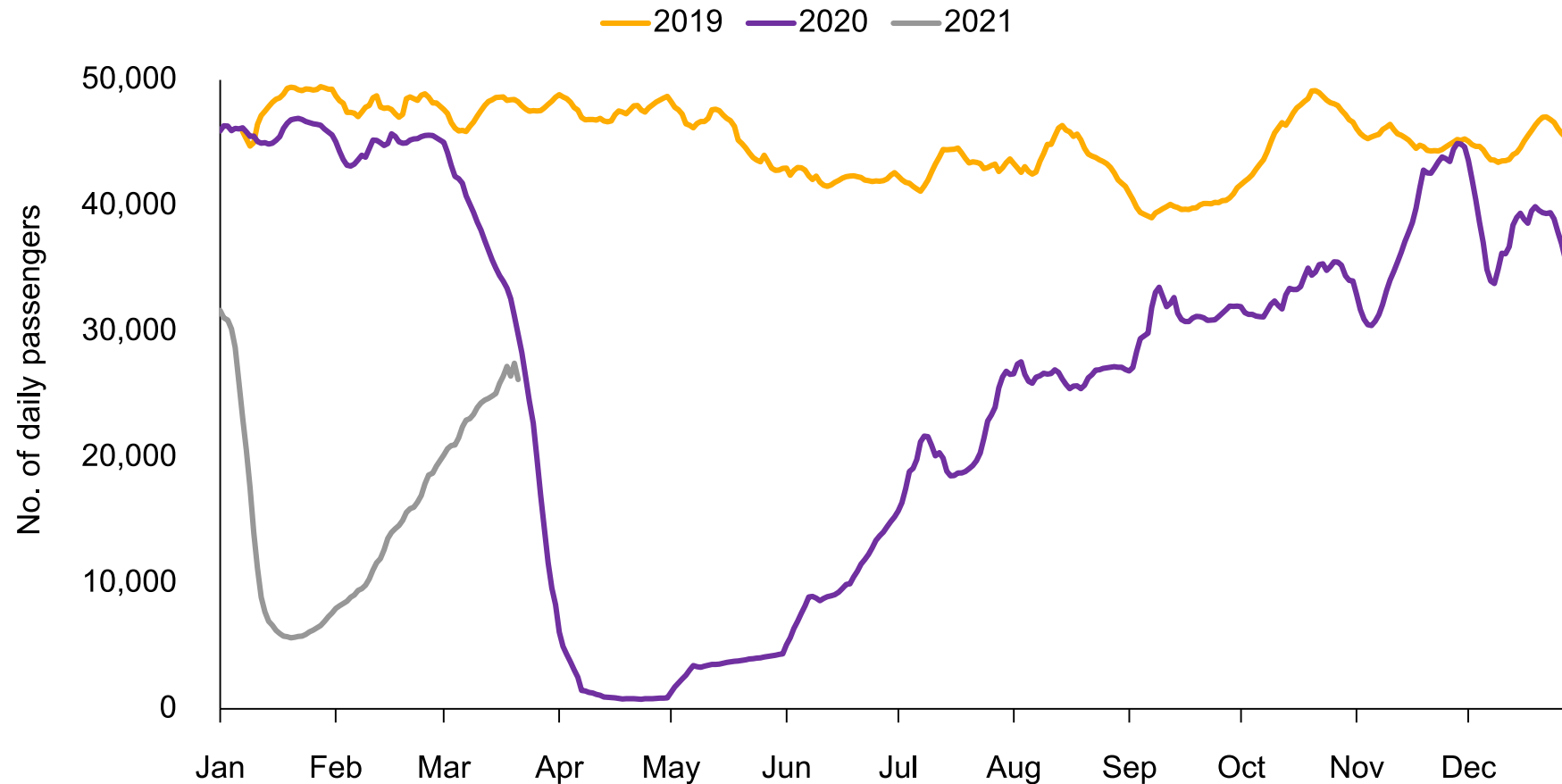
2021 consensus

100-110 million

2022 consensus

120-125 million

Domestic flight passengers: Quick recovery after lockdown for domestic tourism, again

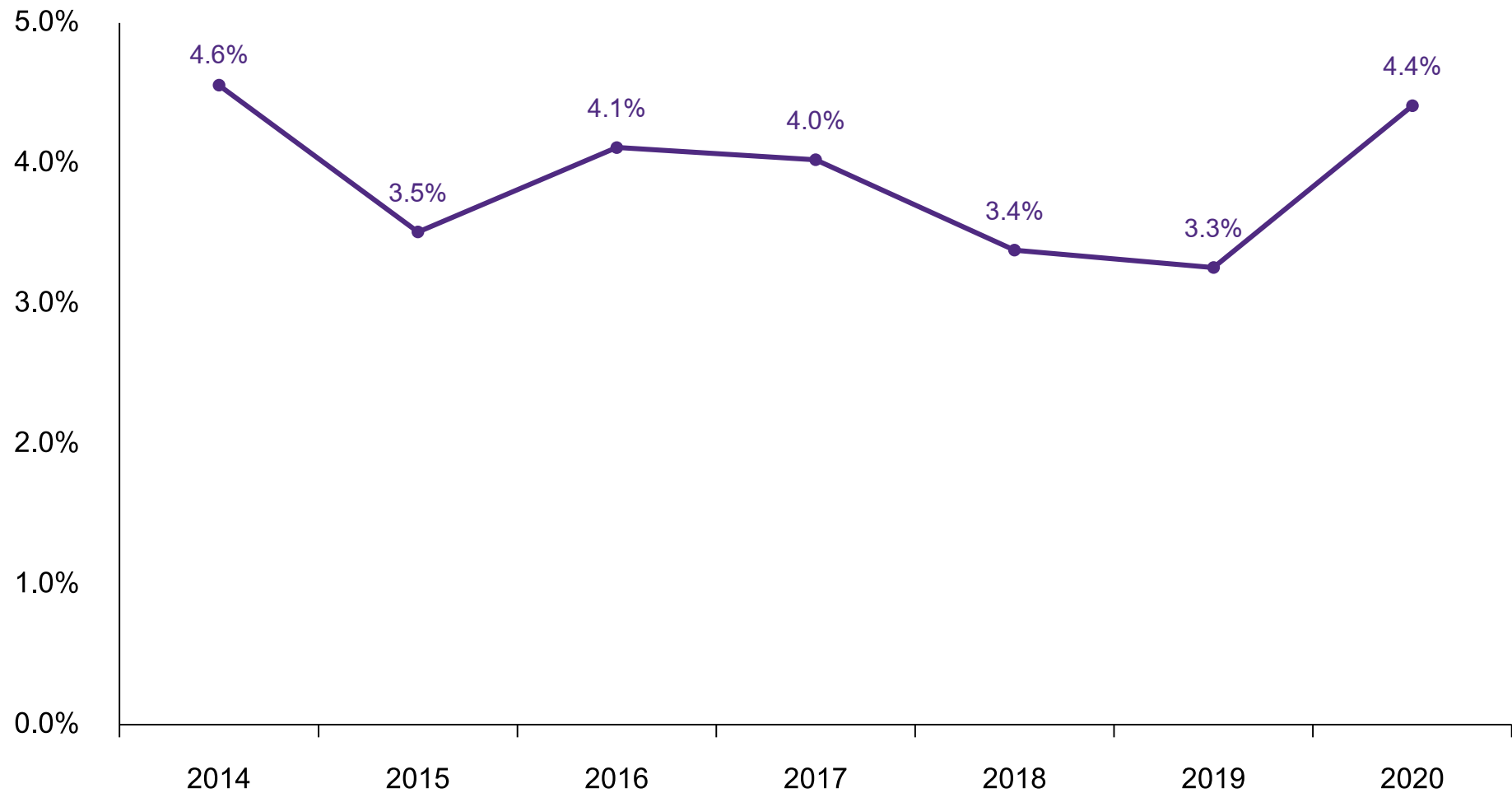


Remark: 1/ Domestic flight passengers from 22 airports. 2/ Series are 7-day moving average.

Source: Department of Airport



NPLs in hospitality sector: rising as expected



Source: Bank of Thailand

Asset Warehousing scheme: freeze the loan before it is bigger than the collateral



Debtor
(Hotel owner)



Collateral
(Land, hotel building)



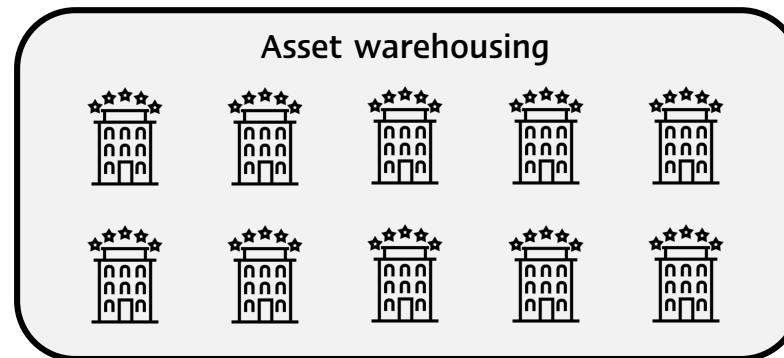
Creditor
(Financial institution)

Benefits to debtor

- Freeze the interest
- Could lease asset back for operation
- Has an option to purchase asset back in the next 3-5 years at fair price

Benefits to creditor




- Outstanding loan is settled
- Avoid booking more NPLs or NPAs after the end of grace period



Benefits to assets

- Prevent assets from deterioration and price crunch from force sell

Summary

Key metrics	2019	2020	2021F	2022F	2023F	2024F
 Foreign tourist arrivals (million arrivals)	39.9	6.7	3.7	25.4	36.3	40.0
 Domestic trips by Thai people (million trips)	166	91	100	124	155	165
 NPLs (% of outstanding loan in hospitality sector)	3.3%	4.4%	5.0%	4.7%	4.3%	4.0%



#ThaiTourismUnited